



## **INTL FCStone Inc. Strengthens Corporate Finance Capabilities with Strategic Personnel Additions**

NEW YORK, March 23, 2011 – INTL FCStone Inc. (Nasdaq:INTL) today announced the appointment of six senior industry executives to enhance the corporate finance capabilities of its corporate finance division, INTL Provident Group.

“We are delighted to have this distinguished group of financial professionals join us,” INTL Provident Group CEO Steven J. Carlson commented. “This group of senior executives brings a broad spectrum of transactional experience to the firm’s corporate finance practice and will enhance the firm’s ability to meet the needs of INTL FCStone’s global customer base.”

Sean O’Connor, CEO of INTL FCStone Inc., added, “INTL Provident Group’s team of experts offers our customers a unique range of qualifications, knowledge, background and skill to meet their corporate finance requirements.”

**S. Quintus von Bonin** was named a Managing Director and will lead the firm’s global metals, mining, commodity and cyclical-industry practices. With more than 25 years of experience, von Bonin has raised more than \$7 billion in equity and debt capital for his clients and advised on mergers and acquisitions and restructuring assignments worldwide. Von Bonin was Managing Partner of BF Capital Partners, advising primarily privately held middle-market corporate clients in metals, mining and other cyclical industries on capital raising, M&A, restructuring and other strategic transactions. Until 1998, von Bonin was with Citigroup and Salomon Brothers for twelve years where, for the last six years, he co-led the firm's global steel industry practice, advising corporate clients on capital raising and M&A transactions along the entire ferrous industry value chain.

**Emilio Cattaneo** will preside over the firm’s corporate advisory business in the European region as Head of Corporate Finance. Cattaneo brings more than 25 years of corporate finance and capital raising experience in the emerging markets, with a particular focus on the middle market.

Cattaneo was a founding partner of CFS Partners Limited, a corporate advisory boutique specializing in cross-border Mergers and Acquisitions transactions in the Latin American markets. Before CFS Partners, he was a Director at HSBC with responsibility for managing the bank's corporate finance business in Latin America and Spain. He has also worked at Midland Bank Plc. and Samuel Montagu & Co. Ltd, where he was actively involved in the early development of the Latin American capital markets, launching a number of innovative funds as well as bond transactions for leading regional issuers.

**Ana Paula Firmato** will serve as a Managing Director in Brazil for Structured Trade and Commodity Finance, covering the origination and distribution of debt products, with a focus on trade-related financing, mostly in Brazil. Firmato brings more than 15 years of experience in trade finance origination and distribution, including forfaiting, structured trade finance, commodity finance and syndicated loans.

Previously, Firmato was managing director of the Brazilian subsidiary of DF Deutsche Forfait, and worked at Standard Americas Inc. and Banco Itaú.

**Nancy Huggins** will manage the firm's energy practice and its middle market practice in the Southwest as a Managing Director. Huggins has more than twenty years experience in investment banking and has raised more than \$10 billion in capital for her clients along with advising on more than \$3 billion in M&A transactions.

Formerly, Huggins was a managing director with Morgan Joseph, heading up its energy effort. Prior to Morgan Joseph, Huggins was a managing director with Bear Stearns and with Credit Suisse, where she spent seventeen years in the firm's New York, Houston and Dallas offices. She has also worked with a variety of private equity firms, both in idea generation for the firms themselves as well as a source of capital for clients in the energy industry.

**Marco Antonio Esteves Fernandes** will join the firm as Vice President of Corporate Finance in Brazil. He has a substantial background leading project development for oil and gas services transactions in Brazil, and more than 15 years of Project Finance, M&A, consulting and investment banking experience. Most recently, he was Head of Project Finance at Galvao Engenharia S.A. and at Schahin Group, where he was responsible for the financing needs of projects in the oil & gas business, both on equity and debt sides.

**Yun Lee** will help lead the firm's Deal Executions Group as a Director. Lee brings more than 10 years of experience in investment banking with a broad background in M&A, leveraged finance and research.

Lee was a Director in the Leveraged Finance Underwriting and Credit Risk groups at UBS Investment Bank, where she specialized in structuring and analyzing capital markets transactions, helping to arrange over \$15 billion in debt financing for clients in the Healthcare sector. She also has held positions at JP Morgan in both New York and Toronto, working in the M&A, financial institutions, oil & gas and corporate finance groups.

**About INTL FCStone Inc.**

INTL FCStone Inc. provides execution and advisory services in commodities, currencies and international securities. INTL FCStone's businesses, which include the commodities advisory and transaction execution firm FCStone Group, serve more than 10,000 commercial customers in more than 100 countries through a network of offices in eleven countries around the world. Further information on INTL FCStone Inc. is available at [www.intlfcstone.com](http://www.intlfcstone.com).

**Forward Looking Statements**

This press release includes forward-looking statements including statements regarding the combined company. All statements other than statements of current or historical fact contained in this press release are forward-looking statements. The words "believe," "expect," "anticipate," "should," "plan," "will," "may," "could," "intend," "estimate," "predict," "potential," "continue" or the negative of these terms and similar expressions, as they relate to INTL FCStone Inc., are intended to identify forward-looking statements.

These forward-looking statements are based largely on current expectations and projections about future events and financial trends that may affect the financial condition, results of operations, business strategy and financial needs of the combined company. They can be affected by inaccurate assumptions, including the risks, uncertainties and assumptions described in the filings made by INTL FCStone Inc. with the Securities and Exchange Commission. In light of these risks, uncertainties and assumptions, the forward-looking statements in this press release may not occur and actual results could differ materially from those anticipated or implied in the forward-looking statements. When you consider these forward-looking statements, you should keep

in mind these risk factors and other cautionary statements in this press release.

These forward-looking statements speak only as of the date of this press release. INTL FCStone Inc. undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, readers are cautioned not to place undue reliance on these forward-looking statements.

Contact:  
INTL FCStone Inc.  
Bill Dunaway  
866-522-7188  
[bdunaway@intlassets.com](mailto:bdunaway@intlassets.com)